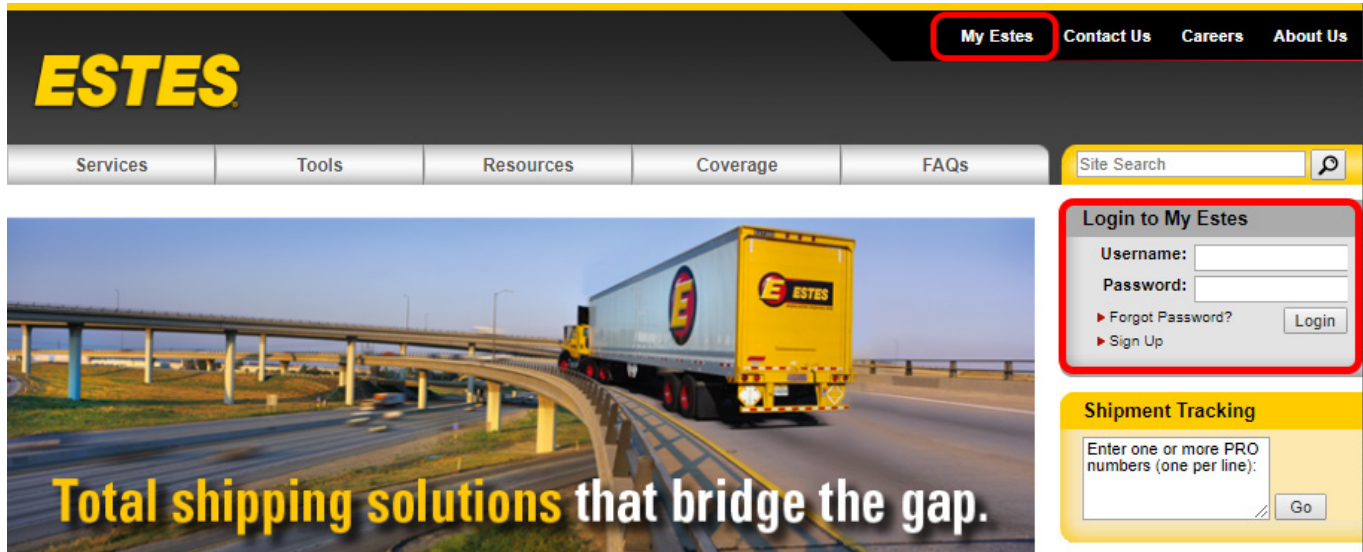


QUICK START GUIDE:

Getting a Volume/Truckload Rate Quote on My Estes

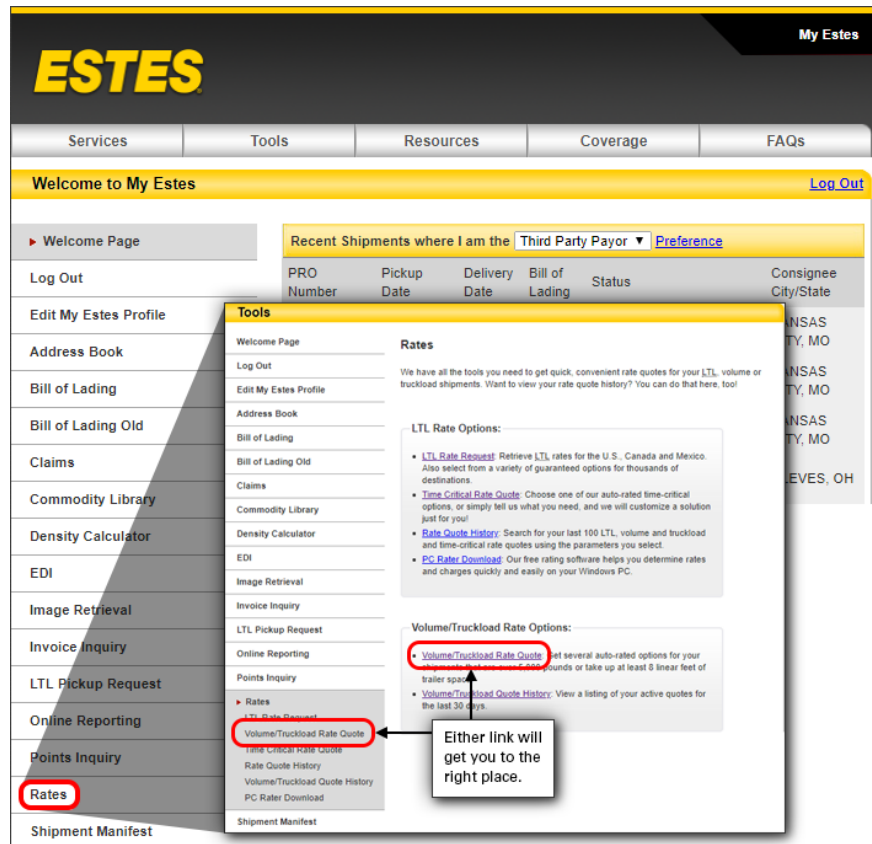
STEP 1

Go to www.estes-express.com and log in to **My Estes**.



STEP 2

On the welcome page, click **Rates**. Then click on **Volume/Truckload Rate Quote**. If you're unsure about which rate tool to use, check out this [handy chart](#) on our website that explains the options.



STEP 3

Fill in the quote details, including Contact and Routing Information, Scheduling, Commodities, Freight Information and Accessorials, and hit **Submit**. Required fields are in ***BOLD**. Note that you can toggle to other rate quote tools using the buttons across the top of the application page. Or, you can go to the quote history to recalculate and book a saved quote.

- 1 Use these tabs to access the different rate tools.
- 2 Quote history includes past quotes from all rating tools in one place—LTL, volume/truckload and time critical.
- 3 Additional coverage is automatically selected if you input a declared value. Additional coverage is often a desirable choice, but you can decline it by unchecking this box.
- 4 If you need alternative equipment, hover over the ? to see contact information for getting a quote for that service.
- 5 You can add additional comments (up to 100 characters), but when you do, the next screen will instruct you to click **Contact Us** for a volume/truckload rate. We will quickly review details and contact you directly with a quote.
- 6 Expand to see additional accessorials.
- 7 Click **Submit** to see and select service-level options based on the information you provided.

The screenshot shows the 'Volume & Truckload Rate Quote' application interface. At the top, there are navigation tabs: 'LTL Rate Request', 'Time Critical', 'Volume & Truckload' (highlighted with a red box and callout 1), 'Quote History', 'Schedule Pickup', and 'Create BOL'. Below the tabs is the title 'Volume & Truckload Rate Quote' and a 'Need Help?' section with contact information for Estes Volume & Truckload: 1-866-378-3748, Press 3; (804) 340-1948; and truckload@estes-express.com.

The main form is divided into several sections:

- Contact and Routing Information:** Includes fields for *Full Name, *Email, *Phone, *My Role, *Terms, Country, ZIP, City, State, *Origin, and *Destination. Callout 2 points to the 'Quote History' tab.
- Scheduling:** Includes fields for *Pickup Date (mm/dd/yyyy), *Available By (8:00 AM), and *Close At (5:00 PM). Callout 3 points to the 'Additional Coverage Guidelines' pop-up.
- Commodities:** Includes a table for *Class, *Pieces, *Piece Type, and *Total lbs. Callout 4 points to a question mark icon next to the 'Type of Equipment Needed' dropdown.
- Freight Information:** Includes fields for Declared Value, Type of Equipment Needed, and a checkbox for 'I would like additional cargo liability coverage.' Callout 5 points to the 'Comments' text area.
- Accessorials:** A list of checkboxes for various services like Alaska Inside Delivery, Lift-Gate Service, etc. Callout 6 points to an 'Expand' button.

At the bottom of the form is a 'Submit' button with callout 7.



STEP 4

If you chose the Volume and Truckload tab to access rate quotes, the V/TL rates will show at the top, with time-critical and standard-transit LTL rates below for comparison. You'll see the reverse order when you go through the Time Critical Rate Quote tool.

At this point in the process, your quote will be stored in Quote History.

If additional information is needed, **Contact Us** will appear. When you click on it, information you've already input will be sent to either our volume and truckload or time-critical team based on the option chosen. We will contact you directly and develop a customized quote, usually within a few minutes. You'll receive a **Success** message confirming that we have received your information. Or, you can call the number provided to contact the team directly.

LTL Rate Request | Time Critical | **Volume & Truckload** | Quote History | Schedule Pickup | Create BOL

Volume & Truckload Rate Quote

Select a Volume & Truckload or Time Critical option below. Be sure to call the Estes Solution Center for Exclusive Use or any selection faster than by 5 on the standard transit date so we can finalize the details of your shipment.

Need Help?

Estes Volume & Truckload

1-866-378-3748, Press 3

(804) 340-1948

truckload@estes-express.com

Quote Number: **R8GF2GK** **1**

Update Quote

New Quote

Volume & Truckload 2				
Delivery Date ▼	Delivery Time ▼	Service Level ▼	Standard ▼	Guaranteed ▼
Less than 2 Weeks	5:00 PM	VTL Basic	\$XXX.XX	
Friday, April 06, 2018	5:00 PM	VTL Guaranteed Economy		4 Contact Us
Thursday, April 05, 2018	5:00 PM	VTL Guaranteed Standard		Contact Us
Time Critical 3				
Delivery Date ▼	Delivery Time ▼	Service Level ▼	Standard ▼	Guaranteed ▼
Saturday, March 31, 2018	9:00 PM	Exclusive Use		\$XXX.XX
Thursday, April 05, 2018	10:00 AM	Standard Transit Plus: 10AM		Contact Us
Thursday, April 05, 2018	12:00 PM	Standard Transit Plus: 12PM		Contact Us
Thursday, April 05, 2018	5:00 PM	LTL Standard Transit: 5PM	\$XXX.XX	Contact Us

1 New alpha-numeric quote number format

2 V/TL options

3 Time-critical guaranteed options

4 When you click **Contact Us**, your information is sent to us, and we contact you directly, usually within a few minutes.

Questions?

Call **1-866-ESTES4U** (378-3748) and press **31**, or email: truckload@estes-express.com



STEP 5

When you've selected the desired service, the Rate Details page will appear. From here, you can verify the information, confirm acceptance of terms, print or email your quote to yourself/others and proceed to booking.

- 1 Contact information in case you have questions.
- 2 Your options if you need to work with a different quote. Keep in mind that when you choose Update Quote, the system will generate a new quote number.
- 3 Verify quote details before booking.
- 4 You must read and agree to disclaimers and Terms of Service printed below the V/TL Quote Detail Summary before the **Book Shipment** button will be activated.
- 5 Option to print your quote.
- 6 To email the quote, enter up to five comma-separated addresses and click **Email Quote**.

LTL Rate Request | Time Critical | **Volume & Truckload** | Quote History | Schedule Pickup | Create BOL

Volume & Truckload Rate Quote

Your quote is based upon Estes rates in effect on 03/19/2018. A summary of the information you provided is below. Please feel free to contact us if you have any questions. We appreciate your business and look forward to serving your transportation needs!

Need Help?
Estes Volume & Truckload
1-866-378-3748, Press 3
(804) 340-1948
truckload@estes-express.com

Quote Number: HZEBZG9

Update Quote | New Quote | Select Another Quote

Volume & Truckload Quote Detail Summary

Service		
Service Level:	VTL Basic	
Account:	WIDGETS UNLIMITED - 1234567	
My Role:	Shipper	3
Terms:	Pre-paid	
Declared Value:	\$0.00	
Equipment Type:	Trailer	
Food Warehouse: No or Distr. Center	No	
Freight Stackable:	No	

Routing	
Service Lane:	3 Days
Origin:	RICHMOND, VA 23230 United States
Destination:	CANISTOTA, SD 57012 United States

Scheduling Details							
Pickup Date	03/22/18	Delivery Date	04/05/18	Avail. By	8:00 AM	Close At	5:00 PM
For data review purposes only. To request a pickup, you must select book shipment and follow the prompts. Please refer to disclaimers below for additional pickup and delivery information.							

Comments

Fee Summary

Commodity Description	Class	Pieces	Weight	Length	Width	Height
Widgets	100	6	6000	48	48	48

Charge Items	Charge
Commodity Total	\$XXX.XX
Extra liability coverage - WAIVED	\$0.00
Net Freight Charges	\$XXX.XX

Quote Actions

I have read and agree to the disclaimers and Terms of Service below.

Book Shipment | Print Quote 5

Email Address(es): ?

Email Quote 6



STEP 6

Once you've accepted the terms and clicked on **Book Shipment**, you still need to take action to finalize your request. This screen will allow you to schedule a pickup, create a BOL or select another option. You can also contact the team with any questions using the phone number provided.

Continue Booking Shipment

Quote Number: HZEBZG9

Choose one of the options below to continue booking your shipment. If you are not using our BOL, be sure to write your quote number on your document to ensure seamless **1** processing. Have questions? Feel free to give us a call at 1-XXX-XXX-XXXX.

2

Schedule Pickup Create BOL Select Another Quote

For delivery by 10 a.m. or 12 noon or for a customized time/date, expedited or exclusive use, all customer Select Account Agreement) must contact the Time Critical department (1-800-645-3952) for authorization.

1 Questions? Call the number that will be provided here.

2 Choose **Schedule Pickup** or **Create BOL** to continue booking your shipment. Or click **Select Another Quote** to choose a different service-level option.

Questions?

Call **1-866-ESTES4U** (378-3748) and press **3**, or email: truckload@estes-express.com



Service Is What Our People Deliver![®]